

Press Release

11-01-2018

Mill Hill Stores Sold to Experienced Entrepreneur



Kings Business is delighted to announce the sale of Mill Hill Stores in Enderby, Leicestershire.

Kings Business contacted the owners of Mill Hill Stores as they wished to discuss the sale of their off-license business. After spending 20 years managing and growing Mill Hill, they finally decided it was time to move on to greener pastures.

Kings Business is equipped with the expertise and knowledge needed to put the right buyers in front of our clients. After securing over 12 viewings for the business, Mill Hill had a grand total of eight offers come through for the business. After carefully reviewing each offer, the owners decided to sell the business to experienced entrepreneur, Mr Jay Boucher. Mr Boucher came from a background that gave him exposure and experience to the off-licence sector and proved to be a perfect fit for the business.

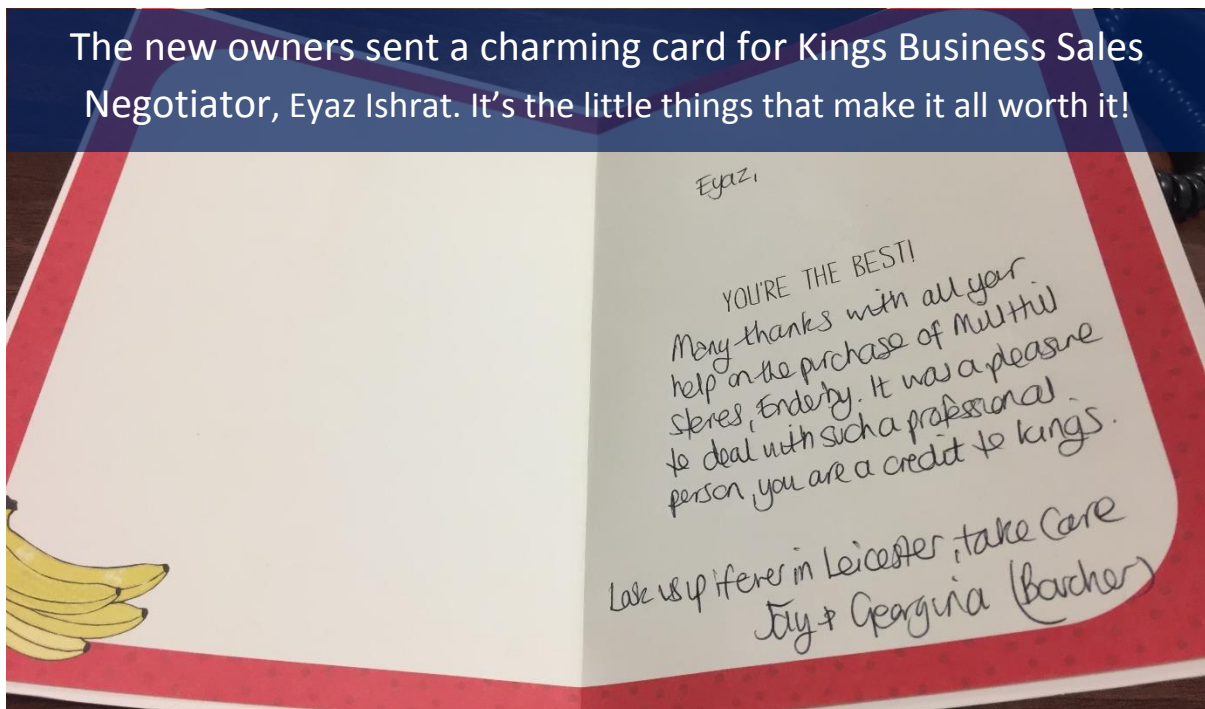
Mr Boucher was initially attracted to the business due to its location, located in the heart of Enderby. The business is popular with the local community and is situated on the side of a busy road, allowing for easy access routes to potential shoppers. The business itself has operated for over 70 years and is very well known in the local community.

Mill Hill Stores operates as an off-license newsagent that sell a limited range of convenience foods, traditional beers, wines, spirits, confectionery, soft drinks, and tobacco lines. The property comprises of a two-storey property that offers a shop floor on the ground level, as well as a four-bedroom accommodation on the floor above.

The seller, commented on their experience saying that; “My daughter and I found our Kings Business representative, Eyaz to be extremely helpful, polite and friendly. The way he handled our sale was very impressive, any problems were dealt with promptly and professionally. Having had our moving date cancelled, we were getting very stressed and frustrated but Eyaz managed to calm us down and sort things out to our satisfaction. In conclusion, we would like to thank Kings Business and Eyaz very much for all their hard work, and specifically Eyaz as he was the perfect sales negotiator and we believe he is a true asset to the company.”

The buyer, Mr Boucher commented on her experience saying that; “I would like to thank Kings Business and Eyaz for their support and persistence with this sale, your hard work and negotiation skills have been essential in securing the sale of the business. I do believe without Kings and Eyaz in place that the deal would have broken down due to how difficult and legislative the process can be. Eyaz was professional and calm throughout, whilst mediating and articulating both parties point of view throughout. “

The new owners sent a charming card for Kings Business Sales Negotiator, Eyaz Ishrat. It's the little things that make it all worth it!





To find out more about the businesses currently available for sale, as well as those sold through Kings Business please visit: <https://businessbuyers.co.uk/brokers/kings-business/>

NOTES TO EDITORS

Business Buyers

BusinessBuyers.co.uk is your one-stop shop for buying and selling SME businesses in the UK. BusinessBuyers.co.uk is a collaboration of the UK's leading Business Brokers who are renowned for selling business throughout the UK.

Kings Business Transfer

Kings Business Transfer, part of Altius Group, is the specialist broker dealing in the Licensed, Leisure and Retail sectors. Altius Group is a market leader in business sale transactions for small to medium size enterprises. The group includes some of the most well-respected and leading business brokers in the marketplace. Altius Group offers a sector-specialist approach, tailored to the requirements of our clients. With over 40 years' experience in business selling, we have a proven track record of delivering successful sales, constantly striving to surpass the expectations of our clients.

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